ISLAND HERITAGE TRUST
STONEINGTON, MAINE
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SUMMER 1992 NEWSLETTER

ROWAN WAKEFIELD, IHT president (left), with Richard Rogers and his mother, Ruth Rogers, owner of Buckminster Point, Stonington, now protected by conservation easement.

Wakefield Receives MCHT Land Heritage Award

Rowan Wakefield, president of the Island Heritage Trust, has been awarded the 1992 Maine Coast Heritage Trust Land Heritage Award for exemplary leadership in the Maine land trust community.

“There are few other people in the land trust community who have accomplished as much in a broad range of areas that affect the land community in Maine,” said Jay Espy, MCHT president, in presenting the award to Wakefield.

The Land Heritage Award is given each year to the individual or organization that has made an outstanding contribution to land conservation in Maine. The MCHT Board of Directors selected Wakefield for his leadership in getting the IHT off the ground after it had stumbled and leading it to success in areas of land protection and public education in the community and the schools.

(Continued on page 8)

Significant Shore Properties Protected By IHT

With the signing on April 16, 1992, of a conservation easement on thirty-acre Buckminster Point, Oceanville, the Island Heritage Trust completed the first of several major land protection agreements begun in 1991.

Richard and Alice Rogers, on behalf of owner Ruth Rogers, donated the three-part easement to ensure that the Point, highly visible from the Deer Island Thorofare and the Oceanville Bridge and containing significant conservation values, will never be destroyed by inappropriate development.

With notable sensitivity to the values of the Point, the Rogers family have restricted further development on the three-acre area where the small family residence and a guesthouse have stood for many years. They have set apart another three-acre parcel at the far end of the Thorofare side of the property for one single-family dwelling, limited in size, set back from the water and screened by indigenous vegetation, for possible use by Ruth Rogers’ grandchildren.

The remaining 23.4 acres, which straddle the point from Hatch Cove to the Thorofare, are designated “forever wild”

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IHT Silent Auction
Saturday, August 8
See Catalog Inside
Education Important, Say Visiting Speakers

Ways to get the message to the community concerned the Education Workshop at the February 15 Retreat in Blue Hill. Morning session speaker Cindy Lang stimulated the later discussion on education, stating:

"When we think about public access, we think about being able to walk to the ocean... across the hay fields and blueberry barren where we've been able to walk for many years. Through the 1980's, some people closed off access to special places we used to go, and we began getting into a panic.

"I believe that once people understand what we're about, and the importance of conservation to our communities, and understand that our goals are their goals, that access will open up again."

Seizing on Lang's words, Education Workshop participant Barbara Seymour said, "We need to tell people who we are and what we do, and let them know about the fun, the exciting, challenging opportunities in working with the land trust."

Discussion leader David White from the Damariscotta River Association stressed the importance of reaching people when they are young. "Our proposed Environmental Education project has been in the planning since 1989. We are aiming at the elementary school child," he explained.

DRA has joined with other conservation organizations in that area to plan a school environmental resource center. IHT members immediately saw possibilities in cooperating with that and other education projects around the state. White suggested that representatives of those trusts with school programs meet, to maximize the benefits of sharing and to avoid duplication.

As the discussion moved on to current IHT education projects, White heard about IHT's ongoing high school and community information programs, and the emphasis placed on economic advantages of land conservation.

"You want to get across the idea that real people live here, that you can make your living here," he said, offering suggestions for the slide show IHT is producing. "You want to show the existing economy, the heritage—and offer the economic alternative, demonstrating that the interest in protecting against that belongs to all who live here; it's not exclusive."

The Retreat focused attention on the key role education and information play in protecting the land and cultural values of Deer Isle.

Successful Annual IHT Retreat Provides Guidance for the 90's

For the second year in a row, the Island Heritage Trust held on February 15 a highly successful Retreat for its directors and members to examine and continue to refine the Trust's goals and purposes. The motivating force for the Retreat was the need to examine and respond to the transition that land trusts and society are experiencing. Most Maine land trusts are now maturing from their founding period in a booming economic era a few years ago, into a society that is undergoing major economic and social changes. These changes include landowner requests for greatly increased land conservation services, coupled with a growing public concern over the impact of land conservation on property taxes.

The theme of the Retreat was "Responding to the Challenges and Opportunities of the 90's." Speaker Cindy Lang, a founder and former president of the Georges River Land Trust, set the tone of the meeting. She told the morning's plenary session:

"I think that it's pretty incredible, the land trust community we have developed in Maine, and the community that has developed throughout the country. That's a tribute to us, our perseverance, interest and hard work.

"We were formed in a time of panic . . . we were formed in a reactive manner. Now we have a job of taking some time to look at where we are, how far we have come, how much we have accomplished, and decide where we are going to go from here. How are we going to react to today's changing environment in our changing role?"

Standards and Practices Sets Framework

The framework for discussion at the retreat was provided by the Statement of Land Trust Standards and Practices published by the National Land Trust Alliance. It outlines standards and practices considered to be essential for responsible land trust operation.

Prior to the Retreat, the members of the Board of Directors and committees prepared reports on IHT compliance with Standards on Organizational Strengths and on Land Transactions and recommended standards to be singled out for discussion at the Retreat. Chosen for Retreat topics were:

Goals and Purposes (Standard #1) discussed at the morning general session following Cindy Lang's talk

Board Accountability and Responsibilities (Standard #2) led by Dud Hendrick

Land Acquisition (Standard #19) led by Rowan Wakefield

PARTICIPANTS at Retreat gather after lunch at Blue Hill Farm for group photo.

Education (Standard #16) led by David White, President of the Damariscotta River Association

The statement of goals and purposes emerging from the morning discussion is reported on page 6 by Dud Hendrick on recruiting of Board members. He includes further recommendations from the Retreat.

As a result of discussion at the Retreat, the Land Committee is preparing policy papers for Board consideration on the following topics:

Public access to the shore and trails

Proactive vs. reactive approaches to land and easement acquisitions

Land stewardship, including costs

Procedures for managing endowment funds to cover IHT stewardship responsibilities

Contingency plans for land acquisition

Recommendations for Annual Meeting

The Board plans to have ready for the annual meeting a full report on IHT compliance with all the standards and practices recommended by the Land Trust Alliance. (See back cover.) This will be for the information and benefit of directors, potential directors, Advisory Board members and all others interested. (This report will be periodically updated.)

The Statement of Land Trust Standards and Practices is divided into the following standards:

Part I Organizational Strength: 1 Goals and Purposes, 2 Board Accountability, 3 Conflict of Interest, 4 Basic Legal Requirements, 5 Fund Raising, 6 Financial Management, 7 Volunteers, 8 Staff.

Part II Land Transactions: 9 Selecting Projects, 10 Conservation Methods, 11 Examining the Property, 12 Legal/Technical Aspects, 13 Tax Deductions, 14 Board Approval, 15 Stewardship, 16 Public Education & Communications (added by IHT). Under each standard are lists of practices posed as questions.
Taxation of Conserved Land and The Economics of Open Space

Island Heritage Trust President Rowan Wakefield has been serving on the Tax Committee of the Penobscot Bay Land Trust Alliance, an organization which the Island Heritage Trust helped to create in 1989. The PBLTA represents the eight land trusts in and around Penobscot Bay.

Organized to promote alternatives to the property tax for funding municipal services, the Tax Committee is undertaking the following: (1) collecting baseline property tax data on the towns in the PBLTA jurisdiction; (2) monitoring and working collaboratively with others with related goals (e.g. the Maine Coast Heritage Trust sponsored Statewide Conservation Coalition); and (3) organizing a regional study group. The Tax Committee is chaired by Bill Zwartjes, president of the Coastal Mountains Land Trust in Camden.

The Committee is planning to sponsor a meeting on “How to Assist Towns in Evaluation of Open Space” to get the study group started, with presentations by assessors thoroughly familiar with this issue.

A Study by Islesboro Islands Trust

A study on the Economics of Open Space is being conducted by Steve Miller, executive director of the Islesboro Islands Trust, with support from most of the PBLTA members. In the study, soon to be completed for use by local governments and land trusts, Steve is developing formulas to calculate costs and benefits to communities of keeping land undeveloped, both from an economic and environmental standpoint. Conclusions of the study are:

- Open space contributes more revenue than it costs in services by a staggering margin.
- Environmental benefits of open space can be listed and measured.

- Examples of environmental benefits measured suggest that these values will more than compensate for tax incentive costs.
- Municipalities also benefit from preservation of open space because of option retention and property value appreciation. The PBLTA Tax Committee is following this study with interest, with plans to share the findings with tax assessors and other local officials.

A formula proposed by some assessors and favored by the Committee is:

**TYPE OF OPEN SPACE**

Percent reduction from assessed value

<table>
<thead>
<tr>
<th>Protection Under Open Space Alone</th>
<th>Permanently Protected (by easement or as conservation preserve)</th>
<th>Permanently Protected Forever Wild</th>
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</thead>
<tbody>
<tr>
<td>with public access</td>
<td>with public access</td>
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</tr>
<tr>
<td>35%</td>
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<td>55%</td>
<td>95%</td>
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</table>

Conservation easements are voluntary donations of land use rights by landowners to be held by a qualified nonprofit land conservation organization, whose responsibility it is then to monitor the property to make sure the terms of the easement are respected.

Easements are “in perpetuity.” In the event a trust goes out of business, its easements are transferred to other private or public land conservation organizations. The law mandates this procedure.
Land Committee
Establishing Policies

Under the chairmanship of Ian Walker, the IHT Land Committee set about restructuring Committee guidelines and procedures this winter.

Walker established a flow chart showing steps involved in developing conservation easements. The chart (revised and condensed) is intended to help Committee members and IHT directors and guide the landowner donating an easement.

The procedures follow guidelines provided by the Maine Coast Heritage Trust, with which the IHT works closely. Easements which the IHT is acquiring are processed through the generous help of Patty Ryan, MCHT field representative, and Karin Warden, MCHT attorney.

Board Must Approve

IHT land conservation policies are determined by the Land Committee with approval of the Board of Directors. Following the outline in the Land Trust Alliance’s Statement of Land Trust Standards and Practices, certain policies requiring clarification were identified by Walker, and by Rowan Wakefield, acting chairman since Walker took a leave of absence in January to attend to family concerns.

The Committee is reviewing the Standards and Practices for IHT compliance. It will recommend action to the Board.

Some policies under review by the Land Committee concern public access, land productivity, stewardship/monitoring and Trust initiative.

Land Committee members include Wakefield, chair, Brenda Gilchrist, Bryan Kearns, Jean Welch, Ken Crowell, Stan Myers and John Peterson. Susan Woodward resigned in January for personal reasons. Stephanie Mackay Levy, field representative, serves as consultant to the Committee.
Serving on Board Offers Challenging Opportunities

Through the Island Heritage Trust opportunities are open to all residents of Deer Isle and Stonington to promote healthy economic growth on Deer Isle while protecting the island’s beauty and natural resources. New directors and committee members are needed to meet the fresh challenges of the decade and to serve the community in practical ways.

As severe conservation budget cutbacks affect federal, state and local government agencies, the IHT is working to help the community balance conservation and community economic interests. In cooperation with local government and community groups, it can protect natural resources which support marine-related industries such as fishing, lobstering and fish-processing, boat building and maintenance, as well as summer visitor related industries and occupations.

Serving on the IHT Board of Directors provides the chance to influence conservation policy and guide the organization as it is asked to protect open space, wildlife habitat, scenic vistas and recreational sites that contribute to the unique culture of this island archipelago.

Participation on committees offers involvement with the island schools and local organizations with educational programs on economic and ecological values of conservation. There are opportunities to work with landowners of all economic levels and to evaluate land offered for scenic, wildlife, educational or recreational public benefit.

Volunteers are needed for member recruitment and training programs, fund-raising and the planning of special events. The annual winter Retreat and summer picnic bring members and Board together to share experiences, interests and fun.

Opportunities beyond Deer Isle include working with other land conservation organizations in the state for property tax reform and regional issues. Regional and state meetings provide forums where members can meet those from other private and public conservation organizations, and can learn about common concerns and efforts at resolving them.

Those interested are invited to contact Rowan Wakefield, 348-9917, Dud Hendrick, 348-6615, or any member of the IHT Board of Directors.

"I have found that the more we're out in the public, the more we identify ourselves, go to meetings, not just land trust meetings, tell people what we do—people respond tremendously, and are grateful that land trusts exist, even though they are not sure what the land trust does. It's an opportunity to clarify our role, and get more people to come on the Board."—Cindy Lang, a founder and former president of the Georges River Land Trust and keynote speaker at the IHT February retreat.

MEMBERS relax on an island for a board meeting conducted by IHT president Rowan Wakefield.
A lobster cookout hosted by Andy Fuller followed.

1992 Major Recruiting Effort

Following the Trust's February Retreat at Blue Hill Farm, the Board of Directors set in motion a major recruiting drive. The Trust seeks new members who are interested in becoming Trust directors or participating in the new Advisory Board. Standing committees which function year-round and special projects and task forces which involve concentrated involvement over a short time also are open to new members.

The recruitment effort is toward greater diversification, and seeks to draw from all economic levels and occupations, and from year-round and summer residents of both local and off-island family origin.

The Board of Directors approved the following objectives:

To recruit prospective directors who will both satisfy the need for diversity and who are willing to contribute time, knowledge or resources. To develop a program that facilitates the search for prospects and provides the indoctrination required to ensure we achieve a healthy, productive Board.

Board members making the contact with candidates would communicate:

1) the Trust’s mission and related current programs; 2) the Trust’s image in the community; 3) the Trust’s financial condition and the Board’s role in fund-raising; 4) the amount of time expected of the new director; 5) Board and committee organization and responsibilities; 6) liability coverage for directors; and 7) the particular ways the prospective director could contribute.

Prospective directors would receive a packet including bylaws, policies and procedures; Trust brochure and newsletters; and a statement describing Board member responsibilities.
IHT Board Plans Fundraising for 1992

Since 1987, the Island Heritage Trust’s annual expenses have grown from $2,378 to a projected $26,819 in 1992, remaining about level for the past three years. Thanks to the support of our membership and several foundation grants, we have avoided deficit spending. However, each year we are filled with apprehension regarding our ability to underwrite ever more ambitious goals.

Projected expenses:

- Land Conservation—$8,434
- For several years we have been forecasting increasing landowner interest in land protection. We anticipate completing eight easements this year which will protect almost 250 acres. However, this places extraordinary demands on our checkbook. We project over $8,000 (about a third of our budget) in legal and administrative expenses.
- Community Service/Education—$6,372
- We project expenditures of over $6,000, the majority of which will go toward the development of the slide show, our high school program and our newsletters.
- Administration—$9,195
- Most of this pays for a half-time field representative, our point person in the areas of education and land conservation.
- Fund-raising—$2,818
- Most will go toward the promotion of the Silent Auction, the remainder to conduct the annual membership drive in the fall.

The big picture:

Overall, given the times, we are in reasonably good shape. Yet we remain very dependent upon the support of our membership and on the ability to recruit new members. The annual campaign generated $9,600 in contributions last year and we hope to match that in 1992. If our projections are to be believed, we should end the year in roughly the same shape we began it. We have been considering various options to see us through a projected short fall in June and July.

Paul Sullivan concert:

Paul Sullivan, a nationally acclaimed pianist and resident of Brooklin, Maine, has volunteered to present a benefit concert for the IHT on the back lawn of the Pilgrim’s Inn on July 11. His style can best be described as of the “new age” genre. His four albums have sold well across the country and include “Nights in a Maine Garden” and “Sketches from Maine.”

We hope that some of our regular benefactors can help by making their annual contribution prior to July or, by contributing now and again in response to the annual drive in November. We have contingency expense-cutting options ready for June and July. Obviously, we continue to need and to rely on your support. We hope this newsletter will remind the reader of the good things we are doing and of the land ethic as it relates to Deer Isle.

IHT Five-Year Financial Summary

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Plans to Manage Endowment Being Prepared by Board

The Board of Directors, which created an endowment as part of a new planned giving program a year ago (see 1991 newsletter) has formed an Endowment Committee to work out management of donated funds and other assets. It is chaired by Rich Howe, attorney and investment banker. Rich and his wife, Mary, are in the process of becoming year-round residents of Deer Isle.

The endowment will be divided into several funds, including:

- The Stewardship Fund — Funds donated specifically for land conservation and protection. Earnings will pay for monitoring conservation easements and land given to the Trust. There should be several thousand dollars by the year’s end. Only the earnings from this fund may be used. The Committee is researching an appropriate fixed income mutual fund in which to invest these funds.

The Pooled Endowment Fund — Unrestricted and restricted funds donated to the new Memorial and Tribute Fund and new planned giving program. The income will be used (1) to support activities specified by the donor when the donation is restricted or (2) for the general support of the work of the IHT, when unrestricted.

The Endowment Committee is studying several options for the management of the investment of the Pooled Endowment Fund. In the interim the Board has established a separate money savings account to hold the few hundred dollars received so far.
Rowan Wakefield Receives Maine Coast Award

Continued from page 1

Espy pointed to Wakefield’s role in helping to form the Penobscot Bay Land Trust Alliance and keeping it focused and on track, and for bringing the US/UK Countryside Stewardship Exchange to the Penobscot Bay.

Wakefield, who joined the IHT several months after its founding, assumed the presidency in the spring of 1988. He helped to found the PBLTA early in 1990. He presides over PBLTA meetings and serves on its Tax Committee.

Espy presented the granite and polished wood award to Wakefield following the keynote address at the annual Maine Land Trust Conference, held this year on May 2 on the Bowdoin College campus in Brunswick.

This is the sixth year MCHT has given the award. Earlier recipients were the city of Belfast for protecting a waterfront park (1987), Stanton and Susanna Waterman for giving an easement on the Punch Bowl on Eggemoggin Reach (1988), Bill Bonyun for protecting Westport Island (1989), Land for Maine’s Future for protecting significant areas of open space for the public (1990; IHT was runner-up for the award that year) and Damariscotta River Association for water quality protection, education and land protection (1991).

SCENIC BEAUTY and community activities will be shown in IHT slide show.

IHT Prepares Slide Show

Scenes of Deer Isle’s beauty, culture and natural resource-based economy will accompany a talk explaining the importance of protecting the Island’s resources and describing the purpose of the Island Heritage Trust in a slide show currently being prepared. The show is intended for various audiences, including church and community groups, summer visitors and schools. It is to be available before Thanksgiving 1992.

The slide show subcommittee of the Community Relations Committee has drafted a script which will be adjusted to the actual slides that are selected in September. Emphasis of the script is on the economic importance of scenic, ecological and cultural conservation and enhancement, and on cooperation among community and environmentally concerned groups.

This summer, slides co-chairs Jane Kretchman (348-6774) and Barbara Seymour (348-6805) are gathering slides from which 120 will be chosen for the show. They are accepting donations or loans of slides from Island residents and visitors; all chosen slides that are on loan will be copied and returned, along with those which have been culled.

Wanted are slides that show: unusual scenic beauty, both inland and water views; islands; fishing and pleasure boats; recreational activities on the Island; farming, home-based industry, shops and craft activity; community organization activity; year-round and summer activities; and historical pictures of scenery, work and leisure activity—and anything else which represents what this Island means to people. The co-chairs hope to receive many more pictures than can be included, to provide a wide selection from which to choose. Other committee members include Charlie Hance, Brenda Gilchrist and Stephanie Mackay Levy, chair.

"I would like to acknowledge the MCHT, the LTA and our neighboring land trusts for their guidance and help. I also recognize the invaluable assistance and financial support of our members, the Maine Community Foundation, the Cheney Foundation and the Island Foundation. All this support allowed us to almost quadruple our budget in three years, making it possible for us to do all of the innovative things Jay mentioned.

"Then, there are the vital contributions of my fellow officers, directors and volunteers, our field representative, Stephanie Mackay Levy, and my wife, Barbara, who have shared in a real team effort. Finally, I must pay tribute to the cumulative management and leadership experiences I gained from the State Department, the Aspen Institute for Humanistic Studies, the State University of New York and other organizations I have had the privilege to work with prior to moving to Maine."

Rowan Wakefield
President, IHT
Volunteers Key to IHT Successes

Volunteers are the backbone of the Island Heritage Trust. They are needed at every level of Trust activities.

- IHT headquarters, Main Street, Stonington — Volunteers provide valuable land conservation information to visitors and IHT members, handle mail and sales of posters, sweatshirts, T-shirts, postcards and maps.
- Island Heritage Trust committees — Volunteers serve on the Executive Committee, Land Committee, Community Relations Committee, and Publications and Communications Committee.
- Silent auction — Under coordinator Nancy Seltz committees will be handling donations, promotion, social events and the auction event itself.
- Paul Sullivan benefit concert July 5 — Volunteers are needed.

On Thursday, June 18, Jackie Binnie of Sunset will host a get-together welcoming new volunteers and thanking last year's volunteers, who made the summer such a success. Come and enjoy greeting past volunteers and meeting new faces over refreshments.

Sign up on the form on page 11.

Community Relations Committee Focuses on Education

Informing them on and involving Deer Isle and Stonington residents in environmental protection are the tasks assigned to the IHT Community Relations Committee. To this end, the Committee has focused principally on two projects for 1992: preparing a slide show and extending the education program in the high school. The Committee also is working toward an elementary school program.

Raising awareness of the economic values of “open space” in the community as a whole has been identified among land trusts as a major responsibility. Other land trusts have successfully used slide shows to accomplish this. The Community Relations slide show subcommittee contacted other trusts for advice, receiving warnings and enthusiastic encouragement, and launched into the project.

One highly effective way to reach the community is to inform its children and help them to discover what is of value on the Island where they live. The “Land, Our Heritage” curriculum designed by Board member Darcy Campbell and used with great success in the junior high school in 1990-91 will be repeated this fall by the new seventh and eighth graders. Chris Keefe, high school science teacher, is working into his biology and general science curricula some follow-up study for the ninth and tenth graders who participated in the original program.

Keefe has also been working with wildlife biologist Susan Woodward to guide a small team of high school students in creating a nature trail on the Jacobson Easement property on Inner Harbor, with the intention of making it available next year to science, art and writing students.

A new senior civics class to be taught in 1993 is seen by George Marnik, high school principal, as an opportunity for students to examine the legal and political aspects of land conservation, also stemming from Campbell’s junior high school curriculum.

Elementary school principal Penny Wendell and committee member Charlie Hance have been discussing a lower school program which could serve as the forerunner to that in the junior high.

Volunteers to assist with these programs by helping with field trips, working on the nature trail and designing programs to take into the schools are eagerly sought. Contact the IHT office, 367 - 5950.

Members of the Community Relations Committee are Babette Cameron, Darcy Campbell, Diane Hardie (secretary), Charlie Hance, Jane Kretchman, Stephanie Mackay Levy (chair), Barbara Seymour.

Tax Book Available

Preserving Family Lands on Deer Isle, a compendium of tax and land conservation information published last summer by the Island Heritage Trust, is available at the office by or by mail. See the order form on page 11.

The book is being updated and combined with Landowner’s Options (originally published by Maine Coast Heritage Trust, The Nature Conservancy and the State Planning Office) through the efforts of MCHT. The new book will be published by MCHT later in the year.

Photo by Brenda Gilchrist

SUMMER FUN for Board members includes a boat ride and clam bake.
News and Notes

Memorial and Tribute Fund Created

The Island Heritage Trust Memorial and Tribute Fund was established in March by the IHT’s Board of Directors to give permanent recognition of memorial contributions to the Trust and those made as tributes to living members and friends.

The first two gifts to the Memorial and Tribute Fund include one in memory of Marjorie Tweedy from her husband, Harold, and one in memory of Robert P. Brown of Little Deer Isle from Mr. and Mrs. Lowell Thomas, Jr.

All contributions to the Fund will go into the Island Heritage Trust’s Pooled Endowment Fund. Earnings from restricted donations will be used as directed by the donors. Earnings from unrestricted funds may be used for land stewardship, land acquisition, internships and scholarships and project development. Contributions are tax exempt.

Walking Trails Committee

The Island Walking Trails Committee, organized last August, is preparing a map of Island trails for walkers and hikers which should be ready this summer. The Committee’s purpose is to promote cooperation among landowners and users, to identify public access trails and to maintain the trails through volunteer effort.

The Walking Trails Committee grew out of proposals by the international study team which visited the Penobscot Bay area last July as part of the US/UK Countryside Stewardship Exchange. It has identified existing trails in Pickering State Park, Crockett Cove Woods, Mariners Park, Holt Mill Pond Preserve and on Isle au Haut. Persons interested in joining the Committee may call Harriet Steinharder at 367-2448.

US/UK Countryside Stewardship Exchange

Cooperative projects are under study by the Penobscot Bay Land Trust Alliance, following the successful US/UK Stewardship Countryside Exchange last summer.

The Island Heritage Trust, a sponsor of the Exchange, coordinated the Bay area project and produced the 16-page report with the Hancock County Cooperative Extension, thanks to a Maine Community Foundation grant and generous donations from the Maine Natural Resources Policy Division, the Countryside Institute, the Samoset Resort and the Extension. Eight Island businesses contributed toward the Exchange and its opening dinner at the Island Country Club, and six homes provided overnight accommodations for the visitors. Copies of the report are available. Call 367-2688.

Land Trust Alliance Rally ’91

The fifth national Land Trust Alliance Rally ’91, held in Waterville Valley, New Hampshire, in September, was the largest and most successful since the Washington, D.C.-based LTA began holding national rallies every 18 months. Keynote speaker Robert Benedict, Jr., deputy commissioner, New York Department of Environmental Conservation, addressed the Rally’s theme, “The Power of Partnerships.”

Board member Brenda Gilchrist and field representative Stephanie Mackay Levy attended the four-day conference, between them covering a dozen workshops, two field trips and numerous other events, and taking every advantage to network with land trust representatives from Maine, other parts of the United States and Canada. Levy was one of several land trust representatives asked to speak at the Maine Coast Heritage Trust regional meeting one evening. She also convened a luncheon meeting of US/UK Countryside Exchange participants from Maine and other study sites, including the president and board members of the Countryside Institute, at which international environmental concerns and future cooperation with conservationists in Europe and the UK were discussed.

Workshops attended by the IHT representatives covered such topics as tax matters, legal issues, board development, staff relations, stewardship, housing, historic land preservation, community land use planning and working with local officials. Dinners and the closing contraddle party provided ample time for socializing. This was the second LTA rally at which IHT was represented.

New IHT Brochure and Publications

A fresh, updated brochure explaining Island Heritage Trust’s activities and responsibilities is now available to visitors, new members and others inquiring about our local land conservation efforts. Board member Brenda Gilchrist wrote the text for the new folder, which was designed and illustrated by Dan Hodermsky.

Thanks for the Computer

Thanks to James and Elizabeth Boylan of New York and Stonington for the donation of a Zenith EZZY PC Computer with all the supporting software. We are also grateful to Carol Richards of Santa Monica, California, and Stonington, who also offered a computer. We still need a printer.
There are many ways you can help the Island Heritage Trust achieve its land conservation goals. Here are some...

I would like to do volunteer work for the Island Heritage Trust, in particular:

- Help with August 8 silent auction
- Help with concert July 5
- Help staff the Stonington office in the summer
- Help with mailings
- Help distribute posters, postcards, sweatshirts & T-shirts
- Help write for the newsletter and other publications
- Help monitor conservation easements
- Help maintain nature trails
- Help host social functions
- Serve on a committee (Land, Community Relations, Publications and Communications)
- Provide housing for a summer or fall intern
- Other (please specify):

Enclosed is my 1992 contribution of $________ to support the work of the Island Heritage Trust.

I intend to contribute $________ during 1992 to the support of the Island Heritage Trust.

I have already contributed in 1992.

YOUR GIFT IS TAX DEDUCTIBLE.

Please send me information on your bequest and other deferred giving programs

Name

Address

Town ___________________ State ______ Zip ______ Phone ______

ORDER FORM

Please send me the following:

Preserving Family Lands on Deer Isle at $15 each
- Signed copies of "Land Our Heritage" poster at $25 each
- Unsinged copies of "Land Our Heritage" poster at $15 each
- Island Heritage Trust/Deer Isle bridge sweatshirts at $20 each
- Island Heritage Trust T-shirts at $10 each

Add $4 for shipping each poster and $3 for each shirt (Items also may be picked up at the IHT office in Stonington)

Enclosed is my check totaling $________ for:

Contribution $________: Membership ($10) $________

Book $________ Posters $________

Sweatshirts $________ (S_M_L_XL) $________

T-shirts $________ (S_M_L_XL) $________

Name

Address

Town ___________________ State ______ Zip ______ Phone ______

Please send information on the Island Heritage Trust to:

Name

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Town ___________________ State ______ Zip ______ Phone ______

Return to: Island Heritage Trust, P.O. Box 369, Stonington, ME 04681 (207) 367-5950
MAINTAINING OPEN SPACE TOPIC OF ANNUAL IHT MEETING, JULY 15, 1992

Maintaining open space when property values are high will be the topic addressed by Lloyd Irland at the Island Heritage Trust annual meeting on July 15 at the Deer Isle/Stonington High School.

Irland, a graduate of the Yale School of Forestry and Environment, former Maine State economist and former director of the State Bureau of Public Lands, currently heads the Irland Group, his own consulting firm in Augusta. He is author of *Wild Lands and Wood Lots*, a book about forests of the Northeast.

His discussion will be the feature at the sixth annual meeting of the members of the Island Heritage Trust Corporation at 7 p.m. The meeting is open to the public. It will be followed by a brief Board meeting to elect officers. The annual meeting agenda follows:

- President’s Report
- Treasurer’s Report
- Fund-Raising Report
- Committee Reports
- Nomination Committee Report
- Election of Directors

Island Heritage Trust
P.O. Box 369
Stonington, ME 04681

Address Correction Requested
Welcome to the second annual silent auction of the Island Heritage Trust, the conservation land trust serving Deer Isle, Stonington and surrounding Maine islands.

This year's silent auction will more than double the size and scope of the successful 1991 auction, offering a much greater number and variety of goods and services. The theme, "The Best of Deer Isle, Maine," reflects the creative works and endeavors of the island's many artists, craftsmen, tradespeople, writers, sailors, fishermen, gardeners, naturalists and other professionals.

Please browse through our exciting selection. We expect to have more than 200 items by the auction, ranging in value from $5 to $1,850. This is an excellent opportunity for you to support a worthy cause, and to take advantage of unique opportunities and save substantially on a wide variety of goods and services.

The auction is a major fund-raising event of the nonprofit trust. All proceeds go toward covering the increasing costs of its expanding land conservation and community education work aimed at preserving the beauty and character of this unique coastal area.

The full details for participation in the auction including the mail-order bid sheet are on page C12, at the end of the descriptions of goods and services available.

For additional information, or to make a donation to the auction, or to volunteer to help with the auction, call or write Nancy Seltz, coordinator, P.O. Box 369, Stonington, Maine 04681, 367-5950 or 348-2425.

CORPORATE SPONSORS

Bar Harbor Banking and Trust Company
Blue Hill Travel
Green's Landing Realty
Shepard’s Select Properties, Inc.
Union Trust Company
1. **Two seats in Isaac Stern’s box in Carnegie Hall** for a performance between October 1992 and March 1993. Winning bidder works out mutually agreeable date with the donors, Joyce and Gary Wenglowski of Dunham’s Point Road in Deer Isle.  
Value $200

2. Autographed copy of *Greener Pastures* by Marnie Reed Crowell, natural history writer. The highest bidder is invited to pick up the book and share some recipes with the author at her Deer Isle home during the week of August 10, 1992. Phone 348-6065.  
Value $35

3. Bid on a year’s subscription to New England’s fishing newspaper *Commercial Fisheries News*.  
Value $18

Value $60

Value $30

Value $30

Minimum bid and Value $75

8. **Island Chronicles: Accounts of Days Past in Deer Isle and Stonington** by Clayton Gross, 125 pages. Published and donated by the Penobscot Bay Press.  
Value $8

Value $8

10. **Centennial—A Century of Island Newspapers** edited by James M. Aldrich, 194 pages, 10 3/4” x 16”. Published and donated by the Penobscot Bay Press.  
Value $25

11. **Vangie’s Kitchen Corner: A Downeast Cookbook** by Evangeline Knowlton, 325 pages. Published and donated by the Penobscot Bay Press.  
Value $17

12. **The Pueblo Children of the Mother Earth** by Thomas F. Mails, published in 1983 by Doubleday. Two volumes, boxed, 9” x 12 1/4”, 522 and 534 pages. These are out-of-print, first editions in excellent condition in their original dust jackets and cloth-covered box. Anonymous Deer Isle donor.  
Value $120

Value $9.50 each
1. Antique buffs, this 1892 Burlington Railroad map of the United States showing railroad lines (3'x4') is being donated by Arlene and Roger Greenlaw of Second Time Around in Deer Isle. Value $25

2. Arlene and Roger Greenlaw of Second Time Around are also offering an early English brass toasting fork with a figure of Punch on top of the handle. Value $25

3. Historic 150-year old wet grinding wheel. This grinding wheel belonged to Hiram Gross, the great-grandfather of Deer Isle historian Clayton Gross. Hiram Gross, who was born at the Gross family farm in Oceanville in the 1830s, used the grinding wheel on the farm during the 1840s and 1850s to sharpen axes, knives and scythes. The farm, including the homestead and barn, was inherited by Hiram's son Cornelius Gross, who lived there until the 1920s when he sold it to the Soulon family, who lived there for two generations before selling it recently. The grinding wheel is a gift from Henry Soulon. The value of the grinding wheel as an antique without this unique historical background would be about $150. With this background it is worth more. Value $200


5. Windsor-type country chair, deaccessioned from the Wadsworth Atheneum in Hartford, CT. Accession number is on the chair. Donated by Eagull Antiques in Stonington. Value $50

6. Primitive painted New England checkerboard with red, black and ivory paint. Donated by Eagull Antiques in Stonington. Value $75

7. Two contemporary tins with graphics on the outside designed by the late Elizabeth Greene, containing tennis and football trinkets. Donated by Becher's Country Store in Deer Isle. Value $13 each

8. Gift certificate for landscape plant from Fairwinds Florist in Blue Hill. Value $20

9. Gift certificate for floral bouquet (after September 1). Donated by Cedar Lane Florists in Little Deer Isle. Value $20

More plants, shrubs and gardening supplies and services will be available at the auction. They will be listed in the catalog supplement and in flyers circulated in advance of the auction.
Lodging & Dining

1. Choose your favorite lunch or dinner with a gift certificate at the Finest Kind Dining in Deer Isle. Phone 348-7714. Value $25

2. An overnight for two including breakfast and dinner at the Pilgrim's Inn, Deer Isle, 1992 or 1993 season. Phone 348-6615. Value $130

3. Dinner for two at the Pilgrim's Inn, 1992 or 1993 season. Phone 348-6615. Value $60

4. Bed and breakfast for two with private bath and water view of Eggemoggin Reach, at the Inn at Ferry Landing, Deer Isle. Phone 348-7760. Value $75

5. Treat yourself to a gift certificate at Eaton's Pier in Sunshine. Phone 348-6036 or 2489. Value $25

6. Bed and breakfast for two nights at King's Row Inn. Includes proprietor Kate Olson's review of Victorian restoration and the influence of William Morris's wallpaper and textiles on the Victorian era. Phone 348-7781. Value $190

7. Bed and breakfast for one or two at Pres Du Port in Stonington. 1992 or 1993 season. Phone 367-5007. Value $50

8. Join us for lunch or dinner for two at Connie's Restaurant in Stonington. Phone 367-2742. Value $20

9. See Walter Schofield for a lobster dinner for two at the Rainbow's End, overlooking Stonington Harbor. Value $30

10. Fresh seafood, salad bar and homemade desserts. Dinner for two at the Fisherman's Friend in Stonington. Value $20

11. A lobster dinner for two at Eaton's Lobster Pool, on the ocean with a great view of Penobscot Bay in Little Deer Isle. Value $30

12. Enjoy a Downeast dinner for two at Maggie's Clamdigger Restaurant in Deer Isle. Value $20

13. Bid on a night's lodging for two in a housekeeping unit at Boyce's Motel, located in the center of Stonington Village overlooking the harbor. Subject to availability during the peak season. Value $50

14. Goose Cove Lodge in Deer Isle is offering two nights, bed and breakfast for two, between September 7 and October 15, 1992. Value $200

15. One night, bed and breakfast for couple, at Deer Isle Village Inn, after Labor Day 1992 or before July 1, 1993. Value $90

16. One night's lodging for two at the Burnt Cove Bed and Breakfast in Stonington. Value $50
Food & Beverages

1. **Special Selected Wine and Dinner Evening**: The highest six bidders will be invited to enjoy a dinner with the Howes and the Hendricks, featuring 8 to 10 wines especially selected by connoisseur Rich Howe. The wines will complement each other and the dinner prepared by Jean Hendrick. During the evening at the Howe residence, Deer Isle, Rich will lead an informal discussion on wines. Minimum bid is $50 per person or $100 per couple for $300 total for six guests. 
   Value $50 per person

2. Six 1-1/2 lb. live lobsters, from Stonington Lobster Coop. See Skip Greenlaw. Value $30

3. Thanksgiving and Christmas are coming, so why not bid on two 15- to 18-lb. turkeys from Bartlett's Market. See Bob Bartlett. Value $26

4. Bid on a case of Nervous Nellie's Jams and Jellies from Deer Isle. Twelve jars, including blueberry preserve, blueberry/raspberry conserve, strawberry marmalade, hot pepper jelly, hot tomato jelly, hot tomato chutney and rhubarb ginger chutney. Value $60

5. Two jars of fruit and wild flower honey from John Russell, Deer Isle. Value $5

6. For home-baked breads and pastries, bid on a gift certificate from Myden Bakery. Offered by Myron and Denise Hardy of Little Deer Isle. Value $10

7. Burnt Cove Market in Stonington is donating one canned ham. Value $9

8. Gift certificate for a 17-lb. turkey from the Galley in Deer Isle. Value $14

9. Gift certificate for three banana splits from Austin's in Stonington. Value $12 to $15

Picnics, Nature Walks

1. **Island nature walk and BYO picnic**, with Dr. Ken Crowell, biology professor at St. Lawrence University, summer of 1993. Maximum 6 people. Phone 348-6065. Value $20 per person

2. **Sea kayaking trip for two** around Pickering Cove, Deer Isle, with gourmet picnic on an island with Dick and Amelia McKinney. Phone 348-9949. Value $50

3. **Island walk with experienced mycologist** Pam Pace of Stonington. Learn the fine art of picking mushrooms. Try to arrange for a group up to six or eight at $10 each. Value $60 to $80

4. **Photographic nature walk seminar** for part of a day with fine arts photographer Terry Lester of Deer Isle. Location to be selected. Potential sites include land protected by conservation easement. Terry will accept group up to ten people.
   Tuition $30 a person

5. **The Maine Island Trail Association** staff and volunteers will conduct a special half-day tour of Campbell Island off Deer Isle for the highest bidders at the auction. The tour will include natural history and low-impact land use information, as well as an opportunity to walk the newly reestablished perimeter trail. The Island Institute/MITA are offering to the Island Heritage Trust a forever wild, limited recreational use conservation easement on this 90-acre island. Date and time of the tour will be mutually arranged, and MITA can provide transportation to the island if necessary. The tour will go to the highest bidder, preferably a single party of not more than six.

6. **Lobster cookout** for party of ten on Grog Island off Stonington with host Frank Well at a mutually agreeable time. Value $25 per person
Paintings, Photographs, Prints

   Value $300

2. Tempera and acrylic seascape by artist Richard J. Rotlow of South Deer Isle and Cincinnati. 
   Value $495

   Value $15

   Value $150

5. Emily Muir is also offering a seascape near Sand Beach, oil painting, 20" x 24". 
   Value $150

   Value $250

7. Deer Isle photographer David Klopfenstein is offering *Autumn Light*, signed and numbered print. 
   Value $250

8. Two mounted color photographs of Stonington Harbor, 14" x 20" and 13" x 20"; by Bob Freeman, the Stonington Bookstore. 
   Value $25 each
1. **The Chase—Bald Eagle and Osprey.** One of 950 prints. Image size 17 1/2" x 23". Value $95

2. **Reflections—Wolves.** One of 1200 prints. Now almost sold out. Image size 17" x 25 1/2". Value $500

3. **Summer Shower—Loons.** One of 950 prints. Image size 16 1/2" x 25". Value $95


5. **Crystal Morning—Loons.** One of 950 prints. Image size 17 1/2" x 26". Value $95

6. **Silver Shadows—Wolves.** One of 1200 prints. Image size 17 1/2" x 22". Value $95

7. **Forgotten Bounty—Ruffed Grouse.** One of 950 prints. Image size 17 1/2" x 22". Value $95

8. **Ruddy Turnstones.** One of 950 prints. Image size 14" x 23 1/2". Value $95


10. **Sugaring Off.** One of 950 prints. Image size 17" x 25 1/2". Value $95


12. **A fine arts photographic framed print,** 30" x 36", by Deer Isle photographer Terrell Lester. Value $350

13. **Framed collage,** 11" x 17", created by Deer Isle artist Kathie Keane. Value $100

14. **Framed laser print of surreal seascape,** 11" x 17", by computer artist Jeffrey Becton of Deer Isle. Value $50

15. **Framed color photo image of salt marsh at Oak Point, Deer Isle,** by computer artist and photographer Jeffrey Becton. Value $50


17. Deer Isle and New York artist Jill Hoy will do a personal **graphite drawing of your house or landscape or a portrait,** before October. Value $100

18. **Framed painting in gouache** of Deer Isle coastal scene, 20" x 24", by Deer Isle artist Henry Beertes. Value $250
Jewelry & Coins

1. **Gem collection:** The Island Heritage Trust collection of 250 cut, polished opals, weighing approximately 870 carats; 42 cut citrines, weighing approximately 700 carats; and 5 cut topazes, weighing approximately 85 carats will be broken up and sold to the highest bidders. Appointments for viewing the gems may be made by phoning (207) 348-9917.

   The wholesale value of the entire collection has been appraised at approximately $30,000

2. **Opal pendant** (12 carats) with diamonds, set in 14 karat gold. From the Island Heritage Trust.

   Value $1,100

3. **Opal pendant** (7 carats) with diamonds, set in 14 karat gold. From the Island Heritage Trust.

   Value $800

4. **Pair of opal earrings** (6 carats) with diamonds, set in 14 karat gold. From the Island Heritage Trust.

   Value $600


   Value $450

6. **Gold-plated chain necklace** with one carat zirconia pendant and **three pairs of zirconia stud earrings,** from .15 carat to one carat. Donated by Jackie and Darwin Davidson of Deer Isle.

   Value $90

Lessons & Consulting

1. For craft lovers, **two scholarships for a one-day Island Workshop** at Haystack Mountain School on September 23, 1992. Phone 348-2306.

   Value $60


   Value $60

3. **Gourmet cooking lesson** with Terry Foster, chef at the Pilgrim's Inn, Deer Isle. Lesson will be for two hours and will be held at the Inn. Phone 348-6615.

   Value $50


   Value $40

5. **Two-hour consultation** on any interior or architectural problem by artist and retired interior designer Joy Campbell of Deer Isle and Rockland.

   Value $100
Crafts & Sculpture

1. Stoneware lamp by Deer Isle potter Charles Hance.  
   Value $100

2. Cotton rag rug by Deer Isle weaver Ebba Hance.  
   Value $100

3. Shaker Box reproduction, 5" x 8", by craftsman Charles Smith of Deer Isle.  
   Value $42

   Minimum bid $200.  
   Value $300

5. Ceramic relief triptych based on the Verdi opera Rigoletto.  
   Framed, horizontal format 8 1/2" x 21".  
   Oxides, glazes and gold leaf on porcelain.  
   Created by Stonington artist Dorothy Doubleday while listening to the opera.  
   Value $500

6. Orange butterfly pin, an Irving Sherman creation from dried orange peel with fabric trim.  
   Value $30

7. Red butterfly pin, by Irving Sherman, made of dried cantaloupe rind, red nail polish, wire and crepe paper.  
   Value $30

8. Tie tack, by Irving Sherman, made from watch strap, green napkin and ceramic bead.  
   Value $30

9. Sea sculpture donated by the Periwinkle in Deer Isle.  
   Value $10

10. One of Elizabeth Compton's handmade baskets.  
    Description will be available by mid-July.  Basket may be viewed at the auction.

11. Crewneck chenille sweater designed by Deer Isle weaver and clothing designer Kathy Woell, and hand- 
    loomed by Mary Eaton of Little Deer Isle.  
    Value $200

12. Lamp, 15" high, with white shade in pierced and cut design with painted blueberries and blue trim.  
    Created by Marge Capen of Deer Isle.  
    Value $40

13. Bid on one of Lloyd Capen’s lobster persons.  
    Value $7.50

14. One of Bill Mor's Oriental rugs made in Afghanistan.  
    Description and viewing will be available by mid-July.  
    Value will be in the $500 to $1000 range

15. Grey porcelain bowl donated by Mary Nyburg,  
    the Blue Heron Gallery in Deer Isle.  
    Value $30

16. Small wood sculpture from Deer Isle artist Bruce Bulger's Reciprocal Series.  
    Value $150

    Value $50

18. Sterling silver French wire earrings with semiprecious beads, fine leather and exotic feathers.  
    Designed and created by Julie Davis.  
    Value $35
Boating, Soaring, Flying

1. Enjoy an airplane ride over scenic Penobscot and Blue Hill Bays with Dud Hendrick. Call to arrange time and rain date. Phone 348-6615. **Value $50**

2. One-day sea kayaking adventure, 1992 or 1993 season, offered by Explorers at Sea, Stonington. Phone 367-2356. **Value $75**

3. Sea lovers, bid on this trip on a converted lobster boat for up to five people to North Haven, Swans Island, or similar distance, with Stan Myers of Stonington. Through September 1992 or 1993. Phone 367-5519. **Value $100**

4. Take an educational and scenic excursion aboard the Palmer Day IV out of Stonington Harbor with Captain Reggie Greenlaw as your guide. Party of ten. **Value $100**

5. Gift certificate for Acadia special glider ride for one person before October 15. Donated by Island Soaring Glider Rides, Bar Harbor Airport, Trenton. Phone 667-SOAR. **Value $50**

Several more excellent sailing opportunities will be available at the auction and announced in a catalog supplement at the auction. Look for this information in the local press and in flyers distributed locally, or call (207) 367-5950 for information.

Other Services

1. Protect your pet with a rabies vaccination for a dog or cat at Oceanville Veterinary Clinic on Oceanville Road in Stonington. Minimum bid $6. Phone 367-5954. **Value $10**

2. Your dog can have a distemper complex vaccination from Oceanville Veterinary Clinic. Minimum bid $8. Phone 367-5954. **Value $18**

3. Graphological evaluation by handwriting analyst Amelia McKenney. Phone 348-9949. **Value $100**

4. Relaxing deep muscle massage with soothing oils. 1 1/2-hour session with Charlotte Davis of Deer Isle. Phone 348-6684. Minimum bid $40. **Value $60**

5. Massage or acupuncture treatment by Deer Isle acupuncturist Lawton Vogel. **Value $56**

6. For a haircut or set come to Belinda's Coastal Hair Fashions in Stonington. **Value $10**

7. Protect your car with a filter and oil change at Ron's Mobil in Stonington. Phone 367-2757. **Value $20**

8. Eaton Oil Company in Deer Isle is offering a grease, oil and filter change for your vehicle. **Value $25**

9. Gene's Sales and Service in Stonington is offering an oil change, including 5 quarts of oil. **Value $10**
Other Goods

1. Entertainment for the family with four video tape rentals from Olsen Electronics, Sunset. Phone 348-6151. Value $6

2. Select your gifts with a gift certificate at Island Approaches in Sunset. Phone 348-2459. Value $100


4. Bid on this gift certificate at Katharine Butler’s Island Supply clothing and gift store in Stonington. Value $100

5. Grey Cross ball pen and pencil set. Donated by The Medicine Shoppe in Stonington. Value $34

6. Two 5” x 7” photo prints of your choice. Offered by Coastal Photo Lab in Stonington. Value $10

7. Yellow large-size Rainskin rain jacket with attached hood from Commercial Fisheries Supply in Stonington. Value $38


9. Two tickets for the movies at historic old Stonington Opera House, including usual amenities such as popcorn and candy. Donated by the Stonington Opera Company. Value $20

10. Gift certificate for merchandise from the Dry Dock on Main Street in Stonington. Value $15

11. United States flag set donated by V & S Variety Store in Stonington. Value $10

12. A T-shirt donated by the T-Shirt Loft in Stonington. Value $15

13. Three T-shirts donated by the Island Heritage Trust. Value $10 each

14. Gift certificate for color film processing at Deer Isle Photo. Value $20

15. Gift certificate for Kate Fairchild’s Eastern Bay Gallery in Stonington. Hand-made jewelry, paper art, and a variety of other crafts made by local artists. Value $50

16. Black and Decker small air compressor. Donated by Atlantic Avenue Hardware in Stonington. Value $63

Catalog designed and illustrated by Don Reiman

Many more goods and services will be available at the auction on August 8. They will be listed in a supplement to be circulated in July. Copies will be available in local stores, inns and restaurants. A copy of the supplement will be mailed on request to IHT, P.O. Box 369, Stonington, ME 04681. Phone (207) 367-5950.
ISLAND HERITAGE TRUST • SILENT AUCTION
SATURDAY, AUGUST 8, 1992 • DEER ISLE/STONINGTON HIGH SCHOOL • DEER ISLE, MAINE

There are four ways you may bid on the auction items:

1. BID BY MAIL: fill out the bidding form below and mail it to the Island Heritage Trust, P.O. Box 367, Stonington, Maine 04681.
2. BID BY FAX: fill out the bidding form below and FAX it to the Island Heritage Trust at 207-348-6483.
3. BID BY TELEPHONE: an auction line will be in service ONLY on August 4 and 5 from 10 a.m. to 10 p.m. to accept your bids. Call (207) 367-5950.
4. BID AT THE AUCTION ITSELF, AUGUST 8, 1992: You may bid in person at the auction at the Deer Isle/Stonington High School beginning at noon. All bidding ends at 7 p.m. when winners will be announced. At the auction the highest mail, FAX or phone bid will be posted by each item.

The minimum bid accepted will be 50% of the item’s listed value in the catalog, unless otherwise noted. In case of duplicate bids, the bid received first will be honored.

THE DEADLINE FOR SUBMITTING BIDS BY MAIL, FAX OR TELEPHONE IS MIDNIGHT, AUGUST 4, 1992.

HELPFUL HINTS
If you are not at the auction and submit a winning bid, we will phone you to arrange payment and delivery details. Several of the items to be auctioned will be on display the week prior to the auction. Check the local papers for details or call us at 367-5950.

INCOME TAX INFORMATION
The Island Heritage Trust is a nonprofit organization classified as 501 (c) (3) by the U.S. Internal Revenue Service. Donations and contributions to the Trust are tax deductible in accordance with the latest tax legislation.

DONORS of goods or services for the auction should establish the value themselves for tax purposes. PURCHASERS of auction items may claim a tax deduction only for that amount paid in excess of the value listed in the catalog.

BID FORM

D 12 $XX

Return to I.H.T. • P.O. Box 369 • Stonington, Maine 04681

BIDDER:
ADDRESS:
PHONE: